

World Trade by Mark Sonnenblick

Cost	Principals	Project/Nature of Deal	Comment
UPDATE			
about \$2 bn.	India from France	India will buy approx. 150 Mirage 2000s for its air force, the Indian Defense Ministry announced. That means scrapping deal made by previous Janata govt. to buy 120 British Jaguar fighters.	Agreement in principle reached; terms, technology exchange and schedule being negotiated.
NEW DEALS			
\$1.2 bn.	Brazil from West Germany	Brazilian President Figueiredo signed following deals during visit to West Germany.	All had been previously negotiated.
\$742 mn.		Vereinigte Aluminumwerke will invest \$742 mn. in Alune aluminum smelter, which will produce 220,000 tpy.	Protocol signed.
\$100 mn.		VW will build 100,000 per year motorbike plant in Rio.	Brazilian competitors are upset; authorization signed.
\$60 mn.		Bayer will build MDI chemical plant in Rio.	75% from reinvested profits.
\$62 mn.		KFW bank loan to Nuclebras for nuclear program.	10 yrs.; 5 grace; at 1.375% over KFW's average DM borrowing rate.
\$230 mn.		Recife city transit system loan from Commerzbank-led consortium to finance Ferrostahl trains.	Protocol signed.
\$320 mn.	Saudi Arabia from U.K.	International Hospitals Group and British hospitals will operate medical services for the Saudi National Guard and plan for future modernization of guard medical system.	Contract signed by Prince Abdullah; biggest British-Saudi deal since "Death of a Princess" film.
\$71 mn.	Nigeria from Italy	Equipment for new polypropylene plant in Warri, Nigeria, ordered from Montedison.	Credito Italiano leading banking consortium.
\$30 mn.	Nigeria from France	Technip will design and build 10.6 mn. gallon per yr. brewery in southeast Nigeria for Diamond Breweries.	
\$205 mn.	Saudi Arabia from France	Dragages et Travaux Publicques won contract to build 4 hospitals for Saudi Health Ministry.	
\$300 mn.	Abu Dhabi from U.S.A.	Fluor Mideast won contract for design and construction supervision of a natural gas-gathering and treatment facility.	
\$45 mn.	Japan from Iraq	Kobe Steel and Marubeni will build 60,000 tpy sulfuric acid plant.	
\$45 mn.	Qatar from Japan	Mitsui will build 70,000 tpy high-density polyethylene plant.	Not hurt by Mitsui's Iran problems.
\$42 mn.	Oman from West Germany	215,000 tpy cement plant ordered from Deutsche Babcock.	
	Indonesia from West Germany	Zimmer will build 6,000 tpy polyester thread plant for PT Sulilia Indah Synthetic Fibers.	