

Trade Review by Mark Sonnenblick

Cost	Principals	Project/Nature of Deal	Comment
UPDATE			
	Romania from U.S.S.R.	Romania has switched its nuclear program from Canadian to Soviet suppliers. Soviets signed agreement for three of the 1,000 MW water-cooled reactors they turn out on their Atom-mash. Plants will be installed consecutively on the same site.	Canadians thought they clinched Romanian program with a letter of intent for two 600 MW Candu reactors and licensing of Romanians for using Candu technology in up to 16 future plants. Civil construction has begun on the first Candu unit.
\$3 bn.	India from U.S.S.R. or U.K.	Negotiations underway on Soviets helping expand Orissa steel complex to 1.7 mn. tpy. British also negotiating for it.	Davy McKee of U.K. had its letter of intent revoked in May when sought to raise price and change conditions.
	U.S.A. from Brazil	International Trade Commission of the U.S. rejected complaint by Fairchild Industries that Bandeirante 18-passenger turboprop plane is subsidized in a way unfair to U.S. competitors. The well-built plane comes with excellent low-interest financing conditions. Experts had anticipated that Brazil would be given a "victory" in this highly publicized case as a way of deflating growing Brazilian anger over U.S. trade sanctions. Brazilian Air Force and other military circles especially concerned with this case.	Decision occurred on eve of controversial 15-day visit to U.S. military bases by Brazil's Army Minister. It is also a "grand opening" gift for Brazil's new private-sector lobbying office in Washington
NEW DEALS			
	Austria/ U.S.S.R.	Austria will export electricity to U.S.S.R. during summer when melting snows bring its hydroelectric stations to full capacity and import it from Russia during winter when river flow drops and demand increases.	Deal signed.
\$255 mn.	Singapore from Japan	Marubeni Corp. and Shimizu Construction won contract for 15,000 prefabricated apartments to be built in the form of 12 story buildings in satellite towns throughout Singapore. The Japanese will build a prefabrication plant for local production.	Similar contracts for parts of Singapore's \$800 mn. construction program were won by Australian and French firms.
\$24 mn.	China from Sweden	A pharmaceutical plant is being built by five Swedish firms and the China Pharmaceutical Corporation. The plant will have capacity for 600 mn. tablets, 7 mn. ampules and 500,000 liters of intravenous solution. It will compound and pack Swedish-made bulk chemicals.	China imports \$2.5 bn. annually in pharmaceuticals. The aspirin and other products made in this plant will cure about 1% of that headache.