

WORLD TRADE REVIEW

New trade deals

COST	PRINCIPALS	PROJECT / NATURE OF DEAL	FINANCING	STATUS
\$865mn	Greece from U.K.	A trade protocol between the two governments should be signed shortly. Two major contracts are under consideration: two 350-MW bituminous coal-fired generating units and the modernizing of part of the Greek railway system.	The British Exports Credits Guarantee Department to make \$865mn of potential credit available	III
\$41.7mn	Egypt from Sweden	Luxor won a 5-yr. contract involving the delivery of 15,000 TV sets in 1979-80 and spare parts subsequently.	NAv.	II
\$13.1mn	Egypt from U.K.	Rolls Royce was awarded a contract for the supply of a 200-MW gas turbine power station by the Egyptian Electricity Authority.	\$6.8mn loan arranged by Lazards and \$4.5mn aid by Overseas Development Administration	I
\$1.7mn	Turkey from France	Renault Ingénierie will build an engine-component plant for Istanbul Segman Sanayi, one of the leading Turkish automakers.	15% by a World Bank subsidiary and 85% by a BFCE-led French banking pool.	II
\$2.9mn	Ivory Coast from France	The French telecommunication corporation S.A.T. won a phone-equipment contract for the areas of Abidjau, Man and Korhogo.	NAv.	II
NAv.	Mexico from France	The Mexican company Uramex—which is involved in minerals exploration—bought 10 "Lama" helicopters from Aerospatiale.	NAv.	II

Abbreviations:

U = Undetermined
 NAp = Not applicable
 NAv = Not available

***Status:**

I = signed, work in progress
 II = signed, contracts issued
 III = deal signed
 IV = in negotiation
 V = preliminary talks

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