

Trade Review

		Abbreviations:	Status:	
		U = Undetermined	I = signed, work in progress	IV = in negotiation
		NAp = Not applicable	II = signed, contracts issued	V = preliminary talks
		NAv = Not available	III = deal signed	
Cost	Principals	Project/Nature of Deal	Financing	Status
\$10 bn	France/ West Germany	The two countries will produce 5,000 units of a new battle tank for the 1990s. Manufacture will be 50-50 by the French state-run GIAT and the West German MKS consortium, which includes Krauss Maffei		Agreement signed by two countries' defense ministers
\$853 mn	Afghanistan/U.S.S.R.	Afghanistan will become one of U.S.S.R.'s leading trading partners, shipping natural gas, dried fruits, wool, carpets, and hides to U.S.S.R. in return for industrial equipment, ferrous metals, oil and oil products, cement, fertilizers, and household goods.		Trade agreement signed
Over \$300 mn	Austria from Saudi Arabia	Saudi Arabia will supply Austria with 1.7 mn to 2 mn tons of crude per year. This is about one-fifth of Austria's annual oil imports.		Personal commitment by Prince Fahd during Dr. Kreisky's recent trip to Riyadh
\$147.4 mn	Poland from West Germany	Krupp Koppers will build a 950 cubic meters per year coal-into-gas plant in the Katowice area near Libiaz.		Agreement reached between Krupp Koppers and Polish Kopex agency
Over \$126.5 mn	Mozambique/Italy	Italy will enjoy preferential treatment in obtaining access to Mozambique's coal, uranium, petroleum, and natural gas in return for Italian aid, credit, and several Italian projects in Mozambique (an electric network, telephone systems, and a textile plant)	\$12.65 mn in aid;\$113.85 mn in credit	Accord announced
\$35 mn	Libya from Italy	ENI will build in Libya an oil refinery of 10 mn tons annual capacity		Italy won international bidding
\$32 mn	Iraq from U.K.	Leyland will sell 200 buses to Baghdad Passenger Transport Services		Contract awarded
\$5.3 mn	West Germany from Japan	Hitachi will build a semi-conductor plant in Bavaria		
\$3.3 bn	Iran from Japan	Bandar Khomeini petrochemical project construction will be resumed by Mitsui		Agreement reached on major issues