

Trade Review

NEW DEALS				
Cost	Principals	Project/Nature of Deal	Financing	Comment
437 mn	Australia from U.S.	Australia's Ansett Airlines will buy from Boeing five 767s, twelve 737-200 series twinjets (with options on a further four), and four long-range	Eximbank	
406 mn	Ireland from France and Sweden	CIT-Alcatel of France and L.M. Ericsson will supply the Irish government with telephone switching equipment as first part of ambitious modernization program.	Heavily financed through low-interest bilateral loans from France to Ireland in 1979; also European Investment Bank (EIB) and EEC	Contract awarded to high bidder
225 mn	Italy/Indonesia	Nuclear cooperation deal between the Italian nuclear agency CNEN and the Indonesian national atomic agency BATAN. A reactor research center, consisting of a heavy water research reactor and a number of laboratories will be built in Indonesia.	Partly by Italian government	Signed
210 mn	Egypt from U.S.	Guardian Glass will build a plate glass factory in the Egyptian town of Ramadan (\$150 mn); Chemtex Fibers of New York will build a polyester manufacturing plant near Alexandria (\$60 mn)	U.S.A.I.D. for Guardian Glass; Bank Misr for Chemtex	Close to final approval
110 mn	Soviet Union from France	E.T.P.M. and U.I.E., both based in Paris, will supply the Soviets' first endeavor in deep-water oil drilling. Another \$100 mn in Soviet orders for the two companies are expected to follow.		Contract awarded to French over British and U.S. bidders
15-20 mn	France from U.S.	CII-Honeywell Bull will purchase central processing units (CPUs) from Floating Point Systems, Inc. of Portland, Ore.		Contract signed
Not available	W. Germany/Poland	Credits for raw materials extraction projects, Polish imports of steel fibers and spare parts.	500 mn DM credits	W. German Economics Minister Lambsdorff in Poland negotiating