

Trade Review by Mark Sonnenblick

Cost	Principals	Project/Nature of Deal	Financing	Comment
NEW DEALS				
\$2.1 bn.	India from France	India has approved plans for an aluminum complex in Bengal designed by French Pechiney and largely financed by France, despite the fact that 80% of equipment will be made in India. Includes 2.4 mn. tons per year bauxite plant, 800,000 tpy alumina facility, 218,000 tpy aluminum smelter, new mines, railroads, and coal-fired electricity generation. French bank investment will be repaid in exports of 400,000 tpy alumina. Plant will be managed by a new state company.	Giscard promised \$435 mn. govt. aid; French banks investing \$800 mn.	Will turn India from importer to exporter of aluminum.
\$700 mn.	Israel	The Israeli cabinet has approved a plan to build a canal carrying water from the Mediterranean at Gaza to heights over the Dead Sea, where the drop would generate 600 megawatts of electricity per year.	Seeking foreign investors with promise of profit over 50 year period.	Jordan protests illegal flooding of its territory. Gaza strip rights undefined.
\$103 mn.	Brazil from France	Portugal-Senegal section of new 2,500-circuit submarine telephone cable linking Brazil with Europe. Compagnie Generale d'Electricité subsidiaries will provide cable, repeaters and equalizers.		Contract signed with Brazilian govt.
\$38 mn.	Malaysia from U.S.	Two Northrop Corp. RF5E reconnaissance jets. This is a version of the F5E and will be used for border patrols.		Pentagon has approved and advised Congress.
\$32 mn.	Egypt from U.S.	FMC Corp., Emerson Electric and Hughes aircraft will sell 52 armored troop carriers equipped with TOW antitank missiles. Deal includes training and U.S. on-site instructors.		Pentagon has approved and advised Congress.
\$32 mn.	Kenya from Saudi Arabia and EEC	Road from Kenya to Sudan border (150 miles).	Saudi Development Fund loaning \$22 mn. at 3%; EEC and Kenya providing rest of financing.	Part of ongoing series of low-interest Saudi loans to Kenya.
UPDATE				
\$1.7 bn.	Philippines from U.S.	Construction will resume on Westinghouse's Baatan peninsula nuclear power station which was suspended after TMI.		Suspension will add \$600 to \$700 mn. to cost.
\$200 mn.	Iraq from U.S.	2 Boeing 747s and 3 Boeing 727s for Iraq's commercial airplane.		State Dept. has vetoed export licenses on planes about to be delivered on grounds Iraq is friendly to PLO.